

CRUISE JOBS INSIDER



**Tips, Tricks & Tactics
That Will Get You Hired!**



by Neil Maxwell-Keys

www.WorkOnCruiseShips.com

Cruise Jobs *Insider*

Tips, Tricks & Tactics That Will Get You Hired!

A message from Neil...

INSIDE THIS SPECIAL REPORT:

- *What you need to do to get hired—fast!*
- *The dark side of the cruise industry that nobody else talks about!*
- *The top cruise lines that you absolutely must apply to*
- *How to get cruise employers to read and respond to your job applications*
- *Jobs you can do, even if you have little or no experience!*
- *How to craft winning cruise ship applications that get you the interview ...*
- *Plus a TON of stuff you won't read anywhere else!*

Welcome to the “Cruise Jobs Insider” report.

The cruise industry is unlike any other. Think about it. When did you last see an advert for “Cruise Ship Jobs” in the *Situations Vacant* section of your local paper? Probably never.

If you asked your friends, family and even professional Careers Advisors to help you get a job on a cruise ship... most would have no clue where to start or how to guide you.

Many of the books you'll find at libraries and book stores are written by “researchers” and not *crewmembers*. And there's a big difference which is crucial to your success....

One type is based on *theory* while the other is based on *reality*. Which type do you suppose might help you the most?

Websites advertising “Cruise Ship Employment” are generally pretty good at making lots of extravagant promises and big guarantees... but are usually more interested in taking your money, than helping you get hired.

Perhaps you know this already?

But I'm only telling you all of this from *personal experience* and **not** because I'm out to bash anyone



Neil Maxwell-Keys at Sea Trade Europe
www.WorkOnCruiseShips.com

You see, when I first started out I struggled for an entire year to land my “dream job” of working on a cruise ship.

I spent a lot of time, energy and money I couldn't afford on all of the above and more...

Yet I ended up deeply frustrated, angry, out of pocket and came very close to giving up on my dream on many occasions. And most people I've helped over the years have had similar experiences.

So, what's the big secret to getting hired?

How DO you get a job on a cruise ship?

Well, despite the title of this report, you'll be pleased to know that there are no real “secrets” to getting a job in the cruise industry.

In fact, it's pretty straightforward...

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Find someone who's been there, done it and got the tee shirt... then ask them to help you

"Last week I had an interview with Norwegian Cruise Line and Royal Caribbean! They both wanted to hire me!!!

This within one month of applying!!! It is real, WorkOnCruiseShips.com is a great help! I made the choice to start working for Royal Caribbean!! and I am so so so extremely excited to start working, wiewe! Yeah!"

Margot Nillesen
Holland

All you need is access to the right information and then you need to know how to use that information *correctly* and *effectively*...

You see, it's no good being given a list of addresses, emails, websites of cruise line companies and then going off and asking them all for a job.

If it was this easy then you wouldn't be reading this report, right? You'd already be working your way around the world!

No. Randomly contacting cruise line companies and asking for a job will **not** get you hired. What's more, this approach could actually *hinder* your chances of success, for reasons which I'll explain later on in this report.

To put this into perspective, if I gave you an inside tip for making a ton of money on the currency market, it would be useless to you if you had never traded before. If you just jumped right in, chances are you would lose your shirt.

You would first have to learn how to trade properly by reading books written by real currency traders. Or, you would have to find someone who knows what they are doing and who is prepared to show you the ropes.

And it's the latter part I want you to keep in mind for a moment....

Someone who knows what they are doing and who is prepared to show you the ropes.

On top of this, you'll need someone who can show you how to make yourself

stand out from the huge crowd of desperate cruise job seekers, in order to give you the competitive advantage you need.

Importantly, you'll also need somebody who has actually **worked on cruise ships** and has a proven track record of helping other people get jobs on cruise ships to guide you over the hurdles and around the pitfalls along the way.

And not to toot my own horn, I've been pretty successful at doing that over the last 10+ years.

Before we dive into this report, I want you to know that you're dealing with somebody who "walks the talk".

Through my books, courses, websites and companies I've helped *thousands* of people get hired by major cruise line companies around the world and I'm widely considered as THE cruise ship jobs expert.

But perhaps even more importantly, **I've actually worked on cruise ships.**

Believe it or not, that is a surprisingly rare quality when it comes to people and websites who claim to be the "experts" at showing you how to get jobs in the cruise industry!

How on earth can you help somebody get a job on a cruise ship if you've never even worked on one yourself?

Beats me!

But I digress...

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Here's my brief biography...

100 luxury cruise liners.

Crewmember

On April 16th 1997 I arrived at the gangway of the "Fascination", a cruise ship owned and operated by Carnival Cruise Lines (the biggest cruise line company in the world). I boarded that ship in the beautiful island of San Juan, Puerto Rico.

Some of the multi-billion dollar cruise lines my company recruited staff for included:

Cunard, Carnival, RCCL, Celebrity, Holland America, Costa, NCL, Regent and several others.

I was 20 years old and ready and excited to begin a 9-month contract working as a Sales Assistant in the on board duty free shops.

We worked closely with our clients and on occasion we held large hiring events and would fly them across the world to help us interview and find the right people for their vacancies.

I spent those first 9 months cruising all around the Eastern side of the Caribbean. From San Juan, St Thomas, St Maarten, Dominica, Martinique, Barbados and back up to San Juan.

After hiring people we then helped to arrange visas and sort out medicals. We booked flights and hotels and we helped with all of the arrangements necessary to ensure a new starter's progression from land to ship went as smoothly as possible.

I enjoyed those 9 months so much so, that I ended up spending another **3 years working at sea** (this was **not** part of my original plan!)

Those were exciting times, but most of all I simply loved the thrill of telling somebody "You got the job!" and hearing their reaction.

Throughout those 3 years I travelled extensively, visiting many countries of South America, most of the islands of the Caribbean and the Bahamas, around the US, Canada and many other exciting destinations.

It was a total blast!

I also met a lot of amazing people and made many close friends that I'm still in touch with today.

Not a week went by in that company without us receiving a postcard or letter from some far-flung destination from yet another successful applicant, thanking us profusely for getting them their dream job.

Recruitment Expert

After finally leaving ship life, I used all of my personal contacts in the industry to set up a *cruise ship recruitment agency*. I built up a large and successful agency which found, interviewed and hired staff from all over the world to work on over

Author - Get a Cruise Ship Job

While recruiting, I started compiling everything I knew about how to get jobs on cruise ships into a step-by-step guidebook. I knew that if I created a how-to book on the subject, I could help a lot



Working on a luxury cruise ship pays YOU to see the world... in style!

"If it was not for this site and the support of everyone on it, I would not have made my dream come true!!! I tell everyone I can about WorkOn-CruiseShips.com, if you want that life at sea, that's the site that will get you there!!!"

Deborah Beckwith
Australia

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more people to get hired than I could through my agency alone.

When I launched *Get a Cruise Ship Job*, things went ballistic! It became an international best-seller, selling thousands of copies in over 50 countries in the first 12 months alone. Best of all, the success stories poured in by the bucket load!

People all over the world raved about it and were using its easy-to-follow plan to get hired quickly. It became known as the "bible" for cruise ship employment by job seekers and cruise companies alike.

www.WorkOnCruiseShips.com

This site launched as an expansion to my book, because I wanted a way in which I could become a lot more **personally involved with helping people get hired**.

You see, I knew there were a lot of people out there who needed more personal help, support and answers to their most pressing questions, that a book alone could not physically offer.

To achieve this level of support, we built an active discussion forum and staffed it with a 'dream team' of experienced crew members and hiring experts so that members would have the ability to ask any question they wanted - and get answers 24/7.

This also gave members the ability to interact freely with other job seekers and share information, advice and support to help each other reach their goal more quickly.

On top of this, I also knew that people wanted a way in which they could **apply**

to all of the very latest cruise ship vacancies in a single place at the click of a mouse, without having to trawl the internet for hours on end.

No other site on the internet comes close to the vast array of cutting-edge tools, resources, information and expert support, as well as the latest cruise ship vacancies you'll find at

www.WorkOnCruiseShips.com

Since its inception this site has churned out hundreds and hundreds more success stories from people who followed our advice to get jobs on cruise ships.

Not a member yet? Take advantage of our 7 day trial and get instant full access to all the tools, resources and support by going here:

<http://www.WorkOnCruiseShips.com>

Cruise Ship Diploma

I headed up the team of professional trainers from the cruise industry who created Cruise Ship Diploma. This course is an 18 module e-learning program which trains candidates to become effective crewmembers and then helps them to get hired the moment they've finished the course.

By completing this course and gaining a deep understanding of the cruise industry and the role of a crewmember, applicants give themselves a huge competitive advantage when applying for jobs.

At the end of the course students also receive a real diploma certificate that has been recognized by several leading cruise line companies. This certificate greatly enhances any CV/resume when

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www.GetaCruiseShipJob.com

"When you look back over your life in 20 or 30 years time, your experience of working on cruise ships will undoubtedly be one of those happy and defining periods that you cherish and hold alongside many other major life achievements and events of significance."

Brian Edwards
Former Crewmember

Cruise Jobs *Insider*



This is an industry where age, sex, nationality or race is NOT an obstacle.

"Thank you so much I couldn't have done this without your website. It only took me two weeks of job searching and all the materials and information you put together on workoncruiseships.com are invaluable! Thanks again!"

Tony Cimino
USA

applying to any position on board. Over the last 10+ years I've received *hundreds and hundreds* of letters, emails and postcards from people all around the world who have written to thank me for helping them to get the job of their dreams.

Having a certificate like this ensures that your applications stand out from the competition and it looks great at interviews!

After completing the course students can build a powerful CV/resume using our specially designed system and then submit it directly to the hiring staff of leading cruise companies at the click of a button.

You can enhance your chances of success by taking the Cruise Ship Diploma e-learn course right now by visiting =>

<http://www.CruiseShipDiploma.com>

Nowadays because of my contribution to the industry, I'm often invited to speak at major cruise industry events all around the world, including *Sea-Trade*.

I'm regularly interviewed on radio and television. Type my name into Google and it brings up thousands of pages all related to cruise ship employment.

The reason I'm telling you all of this is **not** to brag, be a jerk or to try and impress you. We'll probably never meet so that's not my motive.

My only reason for telling you all of this is to simply show you that I am a recognized expert in this field and I have the **full credentials and the proven track record** to help you get the job you want

No matter who you are or where you come from - I've helped thousands of others just like you.

I'll be sharing a few of those throughout this report to encourage and inspire you!

On a personal note, when I'm not helping people get jobs on cruise ships I'm spending time with my family. I have an amazing wife and son. I'm also a sports nut; I play and watch soccer and golf and enjoy running, weight training, rowing and swimming. And of course, I love to travel!

OK, so what's in this report and how is it going to help you get hired?

Put simply, my aim is to pass on some of the shortcuts that I learned during my own desperate struggle to secure a position on a cruise ship.

I will also share with you some inside tips, tactics and techniques that I have gained from my 10 years experience of hiring and helping people just like you to achieve their dream of getting paid to travel the world, by working on luxury cruise ships.

Naturally, what you learn from this report won't replace the in-depth expert help, advice and support you'll gain from joining <http://www.WorkOnCruiseShips.com>.

Neither will it replace the vast range of contacts, resources, tools and insider information that you get instant access to the moment you become a member.

However, this report will get you off on

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the right footing and provide you with an easy to follow plan that will give you the winning edge you need to impress any cruise line employer...

And beat your competition hands down!

I hope you enjoy this report and I hope to see you as a member of <http://www.WorkOnCruiseShips.com> and welcome you as a new student to <http://www.CruiseShipDiploma.com> very soon.

Very best wishes,

~ Neil
Neil Maxwell-Keys

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www.GetaCruiseShipJob.com
www.CruiseShipJobsBlog.com

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- How to craft winning cruise ship applications that get you the interview ...
- Jobs you can do, even if you have little or no experience!
- Plus a TON of stuff you won't read anywhere else!



Getting a cruise ship job is simple... but it's not always easy.

"I love your website!!!! It is a great resource, fun to read and is jam-packed full with everything you need to know to get a job with the cruise lines. The membership is worth every penny and I would not have gotten this far without it. Thank you!!!!!"

Regina Midgett
USA

Latest Cruise Ship Vacancies & Insiders Tips Delivered Straight to Your Inbox Each Week!

If you have been sent this in-depth report by a friend and you like the information it contains — then make sure you've signed up for our **FREE weekly tips and latest cruise ship vacancies alerts**.

Doing so will give you an unfair advantage over your competition and help you get hired, quickly and easily!

All you need to do is sign up for our Free Tip of the Week at www.WorkOnCruiseShips.com
It's that simple.

Why Work On a Cruise Ship?

Okay, let's start at the very beginning – why do you want to work on a cruise ship?

Let's face it; there are some fabulous benefits that come with working on cruise ships.

After all, it's a job that...

- **Pays you to visit some of the most exotic destinations on the planet including** the Caribbean, Bahamas, USA, Australia, New Zealand, Europe, Hawaii, Alaska, Africa, Canada, the Far East, the Pacific, the Mediterranean and even the Arctic and Antarctica!
- Enables you to **earn a great income** (tax-free in many cases!)
- Puts new people of all different **nationalities into your life and helps you make some amazing friends from all over the world!**
- Allows you to work in a **luxurious 5* environment.**
- Gives you the unique opportunity to start an exciting career at sea!
- Allows you to **escape the "rat race"** of home and get away from the rut you might have found yourself in (that was my biggest reason).
- Ensures that you travel the world safely and securely with no risk (compare that to backpacking!)

- Builds your career prospects by giving you skills and the work experience that will grace your resume / CV for the rest of your working life.

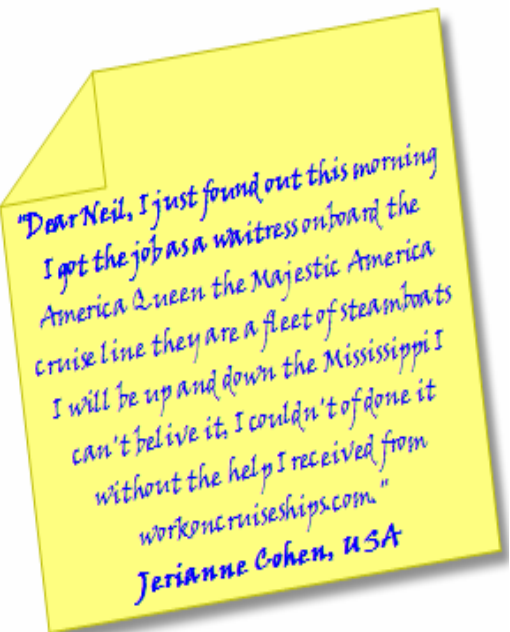
And arguably the biggest benefit of all...

- It gives you the opportunity to enjoy one of the **most amazing, satisfying** new life experiences you'll ever have!

It gives you fond memories that you'll look back on in years to come - and stories that you'll want to tell people over and over again.

The bottom line is that working on a cruise ship allows you to travel the world, get paid well, and **enjoy a wild adventure...**

Instead of sitting back at your desk in the corporate world or stuck in a boring dead end job, hanging on for your next vacation.



If you want travel, adventure and romance... and stories to make your friends at home jealous... then a job on a cruise ship is for you!

"I really appreciate this website and highly recommend it to anyone looking for fast employment on a cruise ship. The crewmember interviews, vacancies, inside information and even the photo gallery are invaluable resources that will definitely help me get employed on a cruise ship soon."

Vanessa Martins
London, UK

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Negatives of Working on Cruise Ships



Working on a cruise ship is NOT an extended vacation!

"Out of all the internet sites I have searched through, WorkOnCruiseShips.com is hands down the most informative and most inspirational.

"I love the site and have read all the articles numerous times!! I also find myself logging on to your site everyday (even just for a minute) because it makes me so excited and keeps my dream alive! So thank you so much!"

Natalie Jacobs
AUSTRALIA

Have you ever noticed how most cruise ship employment books and websites are experts at telling you in great detail about the travel, fun, adventure and all the great times you'll have...

But **not** so great at telling you about the *negatives* of working at sea?

Have **you** noticed that too?! Well, let me clear this up right now. Working on a cruise ship is **not** a long vacation and it would be ethically wrong of me to not mention some of those negatives in this report.

Here are some of the most common 'negatives' of working onboard a cruise ship:

- Being away from family and friends for long periods at a time; typically 6-9 months. Homesickness can be a big problem, particularly for new crewmembers.
- Working long hours and varied shift patterns. Sometimes working on cruise ships can be damn hard work and there's no escaping it! There will be days when it can be stressful and a real toil and frankly, you'll wonder why you're doing it.
- Relationships onboard. You will form friendships and relationships with your colleagues onboard, but at some point you will have to say goodbye to them people, knowing full well that you'll probably never see them again, despite your best intentions and promises to keep in touch.
- Not having much privacy or time to yourself. You live, work and socialize with the same people 24/7 – and being on a ship, there's not too many places you

can go to get away from everyone!

- Always feeling that you're "on duty" anytime you're in a public area of the ship. You'll have to wear your name badge at all times, which 'flags' you as a crewmember to the passengers who won't be shy about asking you for assistance if they need it - even if you're not on duty. Heck, you get recognized on the beach sometimes!
- Not establishing a firm base at home. If you make this a career and go away for long periods at a time you may not have a firm base to come back to as family and friends move on.

If any of these statements seem like too much for you, then you do need to think very carefully before doing a job like this.

The truth is, it can take time to adjust to this type of lifestyle and you may find it hard going and stressful at times. And occasionally you'll wish you were back at home in your nice warm, cosy environment!

On the other hand, while it's important to fully understand the implications of living onboard a cruise ship. Many crewmembers tend to find the positives of life onboard FAR outweigh the negatives. In fact just having the opportunity to visit some of those amazing places blows these negatives away.

There aren't too many jobs that pay you to travel the world, meet lots of different people from many nationalities and do things that you'd probably never do in 'normal' everyday existence, but it's still important to think carefully about the downside of life onboard, before making a big life-changing decision like this and heading off into the sunset.

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Your Motive for Working on Cruise Ships



What's your main motive? To see the world? Or start an exciting career?

"You only live life once and when I'm old and grey there is nothing I would hate more than to look back and say 'I wish I'd tried that!'. If it doesn't work out then I will have a gained a whole range of new skills that I can put on my resume and go get a new job on land"

Ross Fairbotham, UK
Corporate Trainer
Carnival Cruise Lines

Now that you've weighed up the pro's and cons of working on a cruise ship, it's important to be clear about your motives for doing it.

You see, if you're in this to have fun, see the world and enjoy the life experience... then there are certain positions on board that will be more attractive to you than others.

From a personal point of view, my main motive for working on cruise ships was to get away from the rut I had found myself in at home (dead end job, no money, no prospects).

I also saw it as the perfect vehicle to see the world and have a lot of fun, meeting new people at the same time!

I didn't want to be working all hours God-sent, with no time for enjoying myself, making new friends or visiting the idyllic islands my ship docked at.

And if you have similar motives, then you should consider applying for jobs in the following departments:

- Cruise Staff
- Shore Excursions
- Entertainment
- Admin
- Youth Staff
- Photography
- Gift Shop
- Photo & Video Staff
- Casino
- Fitness & Beauty

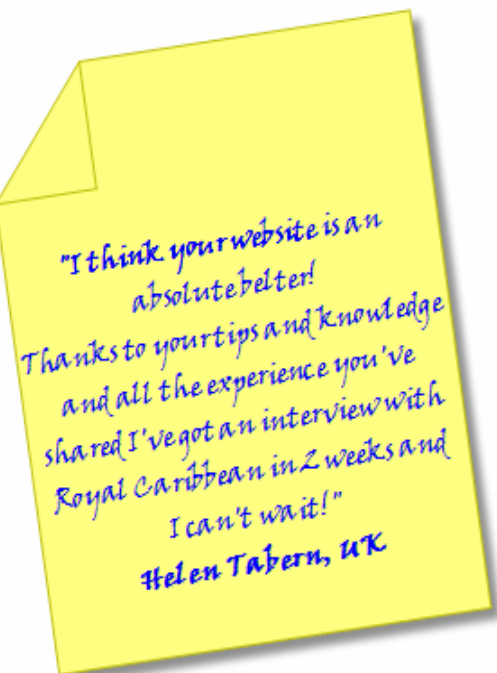
Jobs in any of these departments will ensure you get time to enjoy yourself and make the most of your time onboard.

On the other hand, while jobs such as cabin stewards, cleaners, deck hands, engineers and even catering can involve working long hours and less time off the ship – they can mean better career opportunities, more money and extremely valuable training and work experience.

Many crewmembers in these types of positions go on to land well-paying jobs in exclusive hotels and restaurants just because of the experience and training they gained during their time working on cruise ships.

For these people their motive is the career opportunities and the money.

So think carefully about YOUR 'motive' for wanting to work on a cruise ship. Doing so will ensure your happiness and success during your time onboard.



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Is The Cruise Ship Life Really for You?



Are you mentally prepared to live and work on a cruise ship?

"Working on a cruise ship gives you great opportunities to travel and see the world but never forget. That the requirements of an employee aboard are demanding and discipline is vital"

Clive Smith
Limassol, Cyprus

Here is a checklist I created to find out whether or not you're really cut out for this type of lifestyle. It mainly covers 'worst case' scenarios to see how you would cope in each situation.

Of course, you may never experience any of these situations, but it's much better to know in advance what you might come up against, so that you're mentally prepared for the life that awaits you.

- **Could you be away from your family and friends for six to eight months?** - Getting away from everyone and everything can sound very appealing! But be warned, even the toughest can find it hard to adjust at first and most people get homesick. This is perfectly normal, but you will get through this initial barrier.
- **Could you live, work and socialize with your work colleagues 24/7?** - This is easier said than done. I'm sure you can imagine that after a few months of living, working and socializing with the same people day-in, day-out, you can start to pick up on each others irritating habits and annoying personality traits! A good sense of humor is often a crewmembers biggest weapon for successfully surviving life at sea.
- **Can you deal with fairly strict rules and regulations?** - Probably 80% of the rules and regulations onboard a cruise ship are in place for safety reasons. Remember you're stranded on a floating vessel, sometimes hundreds of miles away from any land, so safety is the absolute number one priority for a cruise ship.
- **Could you cope with finding your cabin mate in bed with someone?** - With hundreds of male and female crewmembers living and working onboard, it's inevitable that people will meet partners and develop intimate relationships. We're only human, after all! If this statement shocks you, then perhaps you're not right for this lifestyle?
- **Could you work seven days a week, if necessary?** - Of course you'll get time off to visit the many locations your ship will dock at, but there may be occasions where you'll be required to work seven days a week. If you break into a cold sweat at the very thought, then perhaps this isn't the job for you?
- **Would it bother you if your cabin mate were of a different sexual preference to you?** - Cruise lines tend to have a high population of gay staff (men and women) onboard. So, you may well find yourself sharing a cabin with someone of a different sexual preference to you. If the idea of this sends a shudder down your spine, then you need to either get over it quickly, or forget about working on a cruise ship all together.
- **How would you react to being told to start work, at a moments notice?** - There can be many occasions when a ship has to change its itinerary, usually for reasons that are out of the Captains control such as hurricanes, disasters onboard or conflicts in particular countries.

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Choosing the Right Job for You

OK, now let's jump into the juicy stuff and get started properly!

I'm going to give you quick and easy step-by-step plan that will help get you hired in the shortest time.

There is nothing complicated about these ideas, tips and strategies. In fact, it's all mostly common sense. But it is important that you take your time to read this through properly and then consider how you can put these ideas into action.

Remember, if you plan and prepare properly then you'll be ahead of 90% of the competition right away.

The First Step

The first is an obvious and basic step. You can't do anything until you decide exactly which job/s it is that you would like to do onboard.

This step is vital. You cannot and should not apply to a cruise line company asking for 'any job' onboard. This is a major mistake that so many job seekers make, and doing so ensures that their application gets trashed immediately.

You've got to know exactly the types of positions you want to do so that...

a. You can tell the cruise employer immediately which job/s you're applying for. If they don't know rightaway what job you're applying for then your application will be trashed. Believe me, a cruise line employer does not have the time to look at resumes and then match them to the right position. **You've got to do that for them!**

b. You can target your application to the specific job/s you're applying for. This is a simple process of matching your skills, experience and knowledge to each position, to make you appear perfectly suited to the job. Very powerful and we'll discuss this more later.

Here is a list of some positions which you can apply for. For your convenience I have broken down them into departments:

HOTEL STAFF

- Hotel Director
- Assistant Hotel Director
- Chief Purser
- First Purser
- Second Purser
- Crew Purser
- Receptionist
- Hotel Services Coordinator
- Hotel Assistant
- Shore Excursion Manager
- Asst Shore Excursion Manager
- Hotel Controller
- Assistant Controller
- Night Auditor
- Desktop Operator
- Yeoman
- Locker Attendant



"I joined workon-cruiseships.com today and have to say that I like it very much. Your website is very easy to navigate and there is plenty of useful information. The job listings and cover letter and resume templates are certainly a huge advantage for members. I even found out answers to some of my questions just by reviewing the forum.

"I am certain that I will be visiting this website several times a week while I'm pursuing a cruise job. Thank you again."

Victoria
New Zealand

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Choosing the Right Job for You



You can't do anything until you decide exactly which jobs it is that you would like to do onboard

"I had a phone interview with three people yesterday morning and this morning I received an email with a Desktop Publisher job offer!! I'm to fly to the Canary Islands and be on board the Celebrity Summit in two weeks from now!! I'm kind of in shock!! Thanks for all your help Neil."

Angie Bugarin

USA

FOOD AND BEVERAGE:

- Food and Beverage Manager
- Assistant Food and Beverage Manager
- Maitre-d
- Head Waiter
- Captains Waiter
- Restaurant Waiter
- Busboy
- Buffetman
- Restaurant Utility
- Officer Messman
- Staff Messman
- Sommelier
- Wine Steward/ess
- Bar Manager
- Assistant Bar Manager
- Head Bar Tender
- Bar Tender
- Assistant Bar Tender
- Bar Waiter
- Barboy
- Bar Accountant
- Executive Chef
- Sous Chef
- First Cook
- Second Cook
- Third Cook
- Crew Chef
- Crew Cook
- Crew Assistant
- Crew Utility
- Chief Butcher
- Assistant Butcher
- Butcher
- Butcher Utility
- Pastry Chef
- Assistant Pastry Chef
- First Pastry
- Second Pastry
- Third Pastry
- Pastry Utility
- Chief Baker
- Assistant Baker
- First Baker
- Second Baker
- Third Baker
- Baker Utility
- First Galley Utility
- Galley Utility
- Chief Dishwasher
- Dishwasher

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Choosing the Right Job for You



"The job listings are really good. Now you've made it really easy for us to apply for hundreds of cruise ship jobs and access loads of great info from the one site."

"I plan to work as a dancer on a cruise ship during my gap year and workon-cruiseships.com has shown me what different cruise lines are looking for and how best to make my application successful."

"I can highly recommend workoncruiseships.com to anyone who wants to find a cruise ship job!"

Becky Robinson
UK

ACCOUNTING:

- Senior Auditor
- Junior Auditor
- Accountant
- Controller
- Computerized Accounting
- Staff Accountant



HOUSEKEEPING:

- Chief Housekeeper
- Assistant Housekeeper
- Chief Stewardess
- Cabin Stewardess
- Cabin Utility
- Floor Supervisor
- Bellboy
- Utility Cleaner
- Laundry Master
- Assistant Laundry Master

- Laundry Keeper
- Laundry Utility
- Linen Keeper
- Pool Attendant

DECK STAFF

- Captain
- Staff Captain
- First Officer
- Second Officer
- Third Officer
- Junior Third Officer
- Deck Engine Mechanic
- Navigation Officer
- Safety Officer
- Security Officer
- Security Personnel
- Chief Radio Officer
- Radio Officer
- Quarter Master
- Carpenter
- Bosun
- Ordinary Seaman
- Able Seamen Entry Level
- Able Seamen Limited
- Able Seamen Special

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Choosing the Right Job for You



"I think workon-cruiseships.com is very informative and helpful for all those who dream of working on a cruise ship like myself. The forum for asking any cruise job related questions is awesome. It is great to be able to hear from those who are already working on a cruise ship."

John H Boyle
USA

- Splicer Joiner
- Seamen Surveyor
- Utilityman
- Deck Hand
- Deck Cadet
- Machinist
- Fitter
- Unlicensed Junior Engineer
- Engine Utility
- Engine Mechanic

ENGINE:

- Chief Engineer
- First Engineer
- Second Engineer
- Third Engineer
- Junior Third Engineer
- Engine Cadet
- Masters
- Motorman



- Wiper
- Engine Repairman
- Upholsterer
- Engine Storekeeper
- Oiler

COMPUTER:

- Computer Administrator Bridge
- Computer Administrator Hotel
- Internet Administrator

MEDICAL TEAM:

- Chief Electrician
- Electrician
- Boilerman
- Chief Air Conditioning Technician
- Chief Electronic Technician
- Electronic Technician
- Fireman Watertender
- Chief Doctor
- Crew Doctor
- Chief Nurse
- Nurse
- Dentist

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Choosing the Right Job for You



"The downloads, interview tips and resume templates are an excellent resource. WorkOn-CruiseShips.com really does give you everything you need to pass any cruise ship interview!"

Lisa Munday
UK

CRUISE STAFF

- Cruise Director
- Assistant Cruise Director
- Cruise Staff
- Gentleman Dance Host
- Fitness Instructor
- Aerobics Instructor
- Water Sports Scuba Diving Instructor
- Port Lecturer
- Television Technician
- Videographer
- International Host Hostess
- Administrative Assistant



ENTERTAINMENT:

- Guest Entertainer
- Lounge Performer
- Show Singer
- Show Dancer
- Production Vocalist
- Dance Performers
- Production Manager
- Assistant Production Manager
- Stage Manager
- Back Stage Manager
- Disc Jockey
- Sound Light Technician
- Video Technician
- Showband Musician Piano
- Cocktail Pianist
- Piano Bar Entertainer
- Showband Musician Trumpet
- Showband Musician Trombone
- Showband Musician Saxophone
- Showband Musician Drums
- Showband Musician Bass
- Showband Musician Guitar
- Guitar Soloist
- Keyboard Soloist
- Cabaret Actors
- Comedians



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Choosing the Right Job for You

CASINO:

- Casino Manager
- Assistant Casino Manager
- Casino Dealer
- Slot Technician
- Cashier

BEAUTY SALON:

- Salon Manager
- Assistant Salon Manager
- Beautician
- Hair Stylist
- Massage Therapist
- Cosmetologist
- Nail Technicians
- Aerobic and Fitness Instructor

PHOTO TEAM:

- Photo Manager
- Assistant Photo Manager
- Photographer

GIFT SHOP STAFF

- Gift Shop Manager
- Assistant Manager
- Jeweler
- Shop Assistant



"I have found this workoncruise-ships.com invaluable for me. As someone who has been a teacher for 18 years and is looking for a change I have found all of the helpful hints and advice very beneficial."

"When I get a job on a cruise ship I know it will be because of the help I have received from this site."

Sallyanne Barclay
Australia



MEMBERS...

...Get full access to our in-depth job descriptions as well as the very latest cruise ship vacancies.

Everyday there are new jobs posted which members can apply for before anybody else even hears about them!

Join Today

www.WorkOnCruiseShips.com

Preparing A Winning Application



Creating a cruise ship specific cover letter and resume is crucial for your success

"I think you are doing a magnificent job with workoncruise-ships.com. It covers pretty much everything you need to know and tells you exactly what you need to do and how to do it. I find it great reading through all the different articles about cruise life."

Heather Dwyer
USA

I know from speaking to many cruise companies and seeing thousands of applications over the years, that preparing a good cruise ship targeted cover letter and resume is where a lot of applicants are going drastically wrong.

Knowing how to put together a cruise ship specific cover letter and resume and knowing how to make it stand out from the crowd is vital.

What's more, I'll prove to you in a moment that cruise lines are not willing to acknowledge a less than unprofessionally put together application.

The Cover Letter

Getting your cover letter right is just as important as getting your resume right.

However...

95% of the cover letters don't even get a second glance which means that their respective resumes are also ignored.

A well-worded cover letter is the ULTIMATE sales letter and practically no one understands this fact. Most cover letters do nothing to land the job interview.

The vast majority of cruise ship job seekers simply "throw" together any old cover letter, just so they have something to attach to their average resume.

So, to help you here is my own personal formula for creating a winning cruise ship cover letter that lands you the job interview:

1. Use a Killer Opener to generate interest.

Deliver a compelling OPENING SENTENCE to the cruise line employer. It's one of the first things he/she will read, so make it memorable and powerful! Ideally, it should be only one line.

In one sentence, and one sentence only, you will create what is known in the marketing business as a STRONG HEADLINE. It's the most powerful way to command the undivided attention of the reader:

Immediately Available: Experienced manager with a passion for customer service and travel!

In the above example, we focused on the strongest benefit this person can offer the cruise line. He is an experienced manager and has a passion for customer service and travel. What cruise line would not be impressed with this guy!

Write something similar for your situation.

As an alternative, you can say how much you desire this job, where you found the advertisement or something else. Make it compelling.

I recommend centering the sentence on the page and using bold italics!

(You won't be able to do this if you email your Cover Letter).

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Preparing A Winning Application

2. State your objective and/or benefits to the employer.

Here are some examples of how you can do this:

I am confident I can help your cruise line immediately in the following ways:

{LIST EXAMPLES}.

I hope this summary of my resume will give you a clear understanding of my capabilities and how I can apply my skills to exceeding the needs and requirements of your guests.

I am available and interested in working specifically for your cruise line. I believe my accomplishments in the _____ field show I would be a valuable asset in the following areas: {LIST AREAS}.

During my career with _____, I have: {LIST ACCOMPLISHMENTS}.

3. List your Skills, Employment History, and Education from your Resume

If you have a specific set of skills or achievements, you may want to list them by using bullet points or numbers. This is pleasing to the eye and easier to read.

You are drawing attention to your talents in a positive way. Insert them between the first and second paragraphs for the best effect.

- Bullets Points persuade the reader.
- Bullets Points force the reader's attention.
- Bullets Points provide helpful information.

4. Request an interview.

I would like the opportunity to meet with you to discuss how I may be an asset to your cruise line. I can be reached from {5-8pm} {M-F} at {310-555-1212}. I look forward to talking with you!

I hope to hear from you soon to set up an appointment. Feel free to give me a call at _____ between _____ and _____, or leave a message at my home phone _____. Thank you.

At your convenience, I would be very interested to speak with you for an interview.

As you probably know, it's important to get the name of the person in charge of hiring staff whenever you can so that you have somebody to send your resume to.

However, as we all know, this isn't always possible.

On the following page is an EXCELLENT example of what to do when you just cannot find the "contact name" to address your letter to:



"I would have been lost on my search for my dream cruise job without workoncruiseships.com. All the resume how to's were very well laid out and easy to follow. The Cruise line directory was very up to date and I had no problem reaching anyone with your supplied phone numbers and addresses.

"Only 2 weeks after sending out my first batch of resumes I was contacted by an agency for an interview, so now I am reading over your interview questions.

"It's like one stop shopping all on one site, I'm so glad I'm a member."

Melissa Brown
Canada

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Preparing A Winning Application



"You are doing a great job with work-oncruiseships.com. I find the Discussion Forum and the Featured Job Listings the most important to me.

"There is no subject about getting a cruise ship job left uncovered and I'm sure that this web site will help many people who cannot wait to start their new life and job adventure on a cruise ship. It made me aware that I am more than ready to start mine."

Anna Maziarz
UK

Jamie Cruisejob-Seeker
123 Acorn Dr.
My town, USA 12345
Phone: 555-555-1212
jamiecjs@myemail.com

[DATE]

XYZ Cruise Line
4000 Ocean Way
Miami, 33126
USA

Please Note: I wanted to address this letter to you by name, but it was not provided on your website. I am extremely interested in this position.

Immediately Available: Experienced Retail Professional with a Passion for Sales, Customer Service and travel!

Dear Hiring Manager;

I have two solid years of experience as a Sales Assistant in a large and busy retail outlet. My goal is to work in your duty free gift shops because you're respected and well-known for advancement opportunities, great people and great ships!

I have a proven track record of improving retail sales by providing exceptional customer service, effective up-selling and repositioning slow selling stock. Additionally, I have 5 years experience as a Customer Service Assistant.

It is a long held dream of mine to work on a cruise ship and I am fully aware of the demanding nature of life on board. I feel that my strong retail background, exceptional customer service skills, combined with my ability to work as an effective member of a close-knit team would make me an ideal candidate for a position working in your duty free gift shops.

I welcome the chance to bring my knowledge, experience, and skills to the XYZ Cruise Lines team!

Sincerely,

Jamie Cruisejob-Seeker

P.S. I would love the opportunity to discuss this position with you in detail, during a personal interview to demonstrate my knowledge and skills. I can be contacted at 555-555-1212 to make arrangements for this immediately. Thank you in advance!

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Preparing A Winning Application



There is no such position as "any".

Neil Maxwell-Keys

"Your website has been extremely helpful in finding out information about how to work on a cruise ship. I have been very satisfied with my membership to workoncruise-ships.com."

Jenna Teat
USA

This technique works... and the person who sent this particular cover letter, not only landed several job interviews with major cruise companies... but he also landed a job too.

This is vitally important. I have lost count of the number of applications I've received over the years which said something like:

"Applying for any position available"

The Resume

Ask any cruise ship recruiter what *the* most important thing is when they are looking at candidate applications, and they'll probably tell you "the resume".

The cruise line will NOT take your application seriously if you write something like this - and you certainly won't get (or deserve) a reply back

Your resume will decide whether or not you considered for an interview. It stands to reason therefore that that your resume must look good and sell you in the strongest possible light.

2. Keep the layout simple and use a clear font such as Arial, Times or Tahoma - do not use anything fancy like Comic Sans MS. It needs to be easy to read.

Again there are a ton of good books out there which show you how to write a winning resume, but to get you going here are our ten top tips for making your resume work for you:

3. Keep it to a maximum of 2 pages in length.

1. Target your resume. Make sure all of your skills and experience are *targeted* and worded to meet the requirements of **one specific job**.

4. Use powerful bullet points below each job title when describing your work history. E.g.

For example, if you apply to a cruise line for a job as a Casino Cashier, then everything on your resume should be tailored to back this up. I.e. it will talk about your cash handling and customer service skills and maybe any banking or casino experience you've had.

- *Provided exceptional customer service to ensure guest satisfaction and increased sales.*

- *Managed complaints efficiently and effectively to ensure customer satisfaction*

- *Handled all aspects of administration including banking and cash handling*

If at the same time you also apply to a different cruise line for a position of Gift Shop Assistant, then you should adjust your resume by re-arranging and re-wording it slightly to make it more targeted towards this position. I.e. it will talk about your customer service and selling skills and mention any retail stores that you've worked in.

- *Created new promotions which increased bar revenues by \$ XX*

- *Ensured bar and restaurant areas were immaculately presented at all times*

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Preparing A Winning Application



Don't let yourself down by submitting an application riddled with errors. And don't expect a reply if you do!

"I am grateful for the frequent updates and all the information you have given me. Your site is the best cruise ship jobs site on the internet!"

Mike Petas
USA

5. Check for typing or spelling errors and get someone else to check it too. Automatic spell checkers are not always accurate.

6. Make the sentences short and succinct - you can expand on the details during an interview.

7. Avoid humour. You might think you're a comedian, but a cruise employer probably won't!

8. Use real figures and statistics where possible (e.g. to describe sales revenues) and be prepared to prove them.

9. If you have gaps between jobs then make sure you give details of these, even if it was to go off travelling.

Don't think a cruise line employer won't notice gaps on your resume. He will and he'll probably assume something bad and he certainly won't bother to contact you for an explanation!

10. Play on your strengths, but don't exaggerate. Your resume should be used to make yourself sound highly employable, but sounding too good to be true will turn off most cruise line recruiters.

As you can see, it's **vitaly important** to spend some time on getting your cover letter and resume right, but not everybody has the time, patience or the skills to knock out a powerful resume.

Fortunately we have found a team of expert cruise ship resume writers who can write a professional winning cover letter and resume for you.

They have years of experience in the industry and will save you a lot of time, hassle and headaches

You can find out more about their service by visiting:

www.workoncruiseships.com/snip/107.htm



QUESTIONS?

You can ask as many questions as you like on our lively interactive discussion forum. Our team of hiring experts and experienced crew members will be happy to answer them for you. Come & Join In!

www.WorkOnCruiseShips.com

Which Cruise Lines To Apply To



"Being a member to WorkOnCruiseShips.com will benefit anyone looking to get a job on a cruise ship. This is the only website I know which provides more than enough information in helping people in finding a job on a cruise ship. What you are doing is great. And I am very grateful for the service you are providing."

Abdillah Ahamada
Cape Town
South Africa

It seems that one of the biggest frustrations people have is not knowing how to start applying for jobs on cruise ships.

You can waste a lot of time wandering around the internet trying to figure out who to apply to and where you need to apply.

Now I'm essentially lazy. I'd rather head straight for the places where I'm *most likely* to get hired without having to jump through hoops.

And one of the best and quickest ways to get going is to start by applying to the **biggest cruise line companies in the world.**

These are the guys who employ around 85% of the staff working at sea but here's why else I think you should start by contacting them first:

1. They have the biggest and most visually stunning ships in their fleet with more amazing facilities onboard than ever before (one of these cruise line companies recently launched a ship with its own Surf Park!)

2. They visit the most exotic destinations on the planet, which means that you'll get paid to visit more exciting places than you probably ever dreamed of (five of these companies even have their own private island!)

3. They have the most staff onboard, which means you'll meet more exciting people from every corner of the globe than you ever thought possible (one of these ships is so large that it has more than 100 different nationalities working onboard!)

4. They have more jobs onboard, which means there are more opportunities than ever before for you to achieve your goal - whether that's to simply visit as many countries as you can, or develop an exciting career in a unique industry.

Best of all by getting employed with any of these big cruise line companies you'll easily be able to enjoy all of the exciting things we mentioned earlier, while experiencing a unique, fun lifestyle that most people can only dream about!

So, who are the "big dogs" of the cruise industry and how do you go about contacting them for a job?

Here are the 8 biggest cruise line companies in the world, listed in alphabetical order:

- Carnival Cruise Lines
- Celebrity Cruises
- Costa Cruises
- Holland America Line
- Norwegian Cruise Line
- Princess Cruises
- P&O Cruises
- Royal Caribbean Cruises (RCCL)

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Which Cruise Lines To Apply To

Now you know why you need to start with these companies, let's look at each cruise line in a little more detail and give you some contact details to get you started.

These companies operate independently as separate brands and target a more upscale clientele.



Carnival are the biggest cruise line in the world with the most ships in their fleet. A great place to start!

"Workoncruise-ships.com is the best site I have come across for cruise ship jobs and the first site I actually trust - everyone else gives you the run-around."

Susan Blatenszky
Canada

A-Z Contact Directory of the Worlds Hiring Cruise Lines, Concessionaires & Staffing Agents

All members have full, un-restricted access to our extensive A-Z Directory which includes full contact details of 100's of the worlds hiring cruise lines, concessionaires and hiring agencies. Including: addresses, contact names, phone & fax numbers, direct email addresses and little-known website links to online application forms and much more. Get instant access now by visiting:

www.WorkOnCruiseShips.com

Employment Contact Details

Carnival Cruise Lines
3655 NW 87th Avenue
Miami, FL 33178-2428
USA

Phone: +1 (305) 599-2600 (option 9)

Website: <http://www.carnival.com>

Employment Website:

http://www.carnival.com/cms/fun/fun_jobs/fun_jobs.aspx

Entertainment Employment Website:

<http://www.carnivalentertainment.com>

Celebrity Cruises

Celebrity Cruises is owned by Royal Caribbean Cruises, Ltd.

For each company, I strongly recommend that you apply online where you can but also send a physical copy of your cover letter and resume through the post. Doing this will get you the best results.

The casually elegant Celebrity Cruises has established itself as a leader in offering quality cruises at a reasonable cost.

Carnival Cruise Lines

The "Fun Ships"- that is exactly what the Carnival ships are. More affordable cruises, lots of neon lights, not that much elegance and formal atmosphere.

Voted "one of the top-ten cruise lines of the world" by Travel and Leisure and given a 5-star rating by Fielding Cruises, Celebrity continues to be one of the most enjoyable cruise experiences in its category.

Carnival caters towards younger passengers, couples and family's with the main objective to simply have fun

Employment Contact Details

Celebrity Cruises
1050 Caribbean Way, Miami,
FL, 33132-2096
USA

Carnival is the richest cruise line in the world. The company also owns: *Holland America Cruise Line, Costa Cruises, Seabourn Cruise Line, Cunard Line and Windstar Cruise.*

Phone: +1 (305) 539-6000

Job Email: celebrityjobs@celebrity.com

Website: <http://www.celebrity.com>

Employment Website:

<http://jobs.rccl.com/>

www.WorkOnCruiseShips.com

Which Cruise Lines To Apply To

Costa Cruises

Born out of an olive-oil empire, Costa Cruises began sailing as a freighter ship in the early 1900s. It is now owned by the Carnival Corporation.



Their fleet of passenger ships, sails to ports worldwide, with an emphasis on destinations in the Caribbean and Mediterranean. Italian elegance is the word on these ships, as the entire company strives to maintain an image of personal, old-world charm.

The European atmosphere comes complete with strolling musicians, fine wines, and great Italian food. There are even opportunities for passengers to take cooking classes and attend historical lectures. Costa Cruises hosts a mainly European passenger list.



Employment Contact Details

Costa Cruises
200 South Park Road
Suite 200
Hollywood, FL 33021
USA

Job Hotline: +1 (954) 266-5645

Fax: +1 (954) 266-5880

Email: jobs@us.costa.it

Website: <http://www.costacruise.com>

Employment Website:

http://www.costacruise.com/B2C/USA/Corporate/human/Job+Opportunities/Job_Opportunities.htm

Holland America Line

Carrying passengers since 1873, Holland America Line continues to expand its fleet of luxury liners.

The company, part of the Carnival Corporation, places a strong emphasis on trouble-free cruising, as evidenced by their "tipping not required" and "cashless" ship policies.

The large ocean liners shepherd a diverse clientele to exotic destinations around the globe.

Employment Contact Details

Holland America Line
300 Elliott Avenue W
Seattle
WA 98119
USA

Phone: +1 (206) 281-3535

Fax: +1 (206) 281-0351

Website: www.hollandamerica.com

Employment Website:

www.hollandamerica.com/about/employment.do

Entertainment Employment Website:

www.hollandamericaentertainment.com/

Some of the links on these pages are long and may not work properly in this report when you click on them. You may need to manually type the website addresses directly into your browser to be taken to the correct employment page.

If you need assistance email: info@workoncruiseships.com

"Workoncruiseships.com is an essential website for anyone looking to pursue a job on a cruise ship."

*Myles Devin
Scotland*

www.WorkOnCruiseShips.com

Which Cruise Lines To Apply To

Norwegian Cruise Line (NCL)

Norwegian Cruise Line was founded in 1966 and helped pioneer the one-class cruising concept which treats all passengers equally.



The atmosphere aboard a Norwegian cruise is informal elegance, with an emphasis on sports and other activities. As the official cruise line of the NBA and NFL, Norwegian Cruise Line is the only line authorized to televise live games and broadcast ESPN onboard.

For those who prefer active engagement in sports, there is the Nike-sponsored "Beauty and Fitness" cruise, where passengers participate in competitive events and learn about fitness, nutrition, and sports medicine.

Feature cruises often have an array of stars from both the sporting and entertainment worlds.

Employment Contact Details

Norwegian Cruise Lines
Ship Personnel Dept.
7665 Corporate Center Drive
Miami, FL 33126
USA

Phone: +1 (305) 436-4000
Fax: +1 (305) 436-4138
Job Email: shipboardresumes@ncl.com
Website: <http://www.ncl.com/>
Employment Website:
<http://164.109.173.40/employment/ncl/positions.htm>



Princess Cruises

Princess Cruises dates back to 1965, when it started cruising just one ship to Mexico.

Princess has expanded over the years to become one of the largest lines in the industry and controls the third largest market share of cruise dollars.

This growth was helped, in large part, by the company's exposure on the television series "The Love Boat." This '70s show brought the cruising industry to the nation's attention, reviving a dwindling market.

Princess travels to destinations around the world and the line is noted for its ample staterooms, fine dining, and entertainment.



Employment Contact Details

Princess Cruises
24305 Town Center Drive
Santa Clarita
91355 CA
USA

Phone: +1 (310) 553-1770
Fax: +1 (310) 284-2857
Job E-mail:
careeratsea@princesscruises.com
Website: <http://www.princess.com>
Employment Website:
<http://employment.princess.com/employment/info/shipboard.html>

"I love this site, it helps me to stay on track in my search for cruise ship employment. I find myself going specifically to the latest job openings and the discussion forum. I've also read a lot of the articles. You're doing a great job!"

Anita DiStefano
Denver, Colorado
USA

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Which Cruise Lines To Apply To

P&O Cruises

Founded in the 19th century, P & O Cruises was originally a steamship company based in London, England. Today, it operates several luxury vessels and sails to ports worldwide.

P&O owns Princess Cruises and Princess Tours.



Royal Caribbean Cruises Ltd (RCCL)

Royal Caribbean Cruise Line is the second largest company in the industry.

Founded in 1969, it rode the crest of cruising popularity in the 1980s to become the largest single cruise line by passenger capacity.

RCCL are also the owners of Celebrity Cruises, with which they form a joint company called "Royal Caribbean International and Celebrity Cruises."

Royal Caribbean offers almost 50 different itineraries, including stops at more than 100 different destinations on 4 continents.

"This site has a huge amount of resources necessary for anyone wanting to break through the hidden areas of how to get a cruise ship job, no matter where you are in the world."

"If you dare to dream it could become a reality with the help of workoncruise-ships.com"

Gary Sands
UK

Employment Contact Details

P&O Cruises
Richmond House
Terminus Terrace
Southampton
SO14 3PN
UK

Website: <http://www.pocruises.com>

Job E-mail:
hotel.recruitment@pocruises.com

Employment Contact Details

Royal Caribbean Cruises Ltd
1050 Caribbean Way
Miami, FL, 33132 USA

Phone: +1 (305) 539-6000

Fax: +1 (305) 539-3939

Job E-mail: cruiseshipjobs@rccl.com

Website: <http://www.royalcaribbean.com>

Employment Website:

<https://jobs.rccl.com>



*Visit Our A-Z Directory of Cruise Lines, Concessionaires
& Agencies & You'll Get Instant Access To Hundreds
More Contacts You Can Apply To TODAY!*

www.WorkOnCruiseShips.com

Follow Up For Huge Success



Winners follow up.
Period.

"Workoncruise-ships.com is the perfect website for anyone wanting to work on a cruise ship - very informative and helpful and easy to use!!"

Tami Roger-Lund
SOUTH AFRICA

Following up on your cruise ship job applications is what separates the winners from the losers in this game.

Follow up on your applications. You **MUST** follow up on your initial cruise ship job applications with a letter, telephone call, email - or preferably all three.

The people who are successful in getting jobs on cruise ships are almost always the people who followed up on their job applications consistently and persistently.

It's a way of practically *forcing* the cruise lines to sit up and take notice of you.

Your Personal Brand

Think of follows-up as "mini branding". Corporations spend millions of dollars on getting their "identity" out into the market place. You see their name and logo on TV, in the newspapers and magazines, on billboards and on buses.

Often they're not even trying to directly sell you anything – they're only trying to get their name subliminally implanted into your brain, so that when you're ready to make a purchase, you think of THEM and nobody else.

Why not establish your own "brand identity" and get *your* name implanted onto a cruise line employer's brain by following up consistently?

Consider this scenario; a cruise line employer gets a nicely presented resume package through the post from you. A few days later he gets a nice email to check that he got your letter okay.

A few days after this he gets another letter through the post to check that he got your resume package.

A week later he gets a follow up email to find out how your application is progressing. Then he gets a phone call to chase up your application...

Can you see how you're hitting him from all directions? You're bashing him round the head so much that he only has YOUR name in his head and he ultimately only has two ways of escaping from you - leave the company or give you an answer either way!

But what's probably more important than this is that it shows to him that you're **SERIOUS** about working for his cruise line.

You're not just another applicant; you've stood out way, way above the crowd. You've impressed him immensely with your hard work, determination and persistence and you're probably *exactly* the type of person that any company would like to employ.

Trust me - it works all the time.

In your follow up letters and emails, you must include the following information:

- Your full name
- A reference to the date you sent your original application
- The position you applied for
- Inquire about the "status of your application".

www.WorkOnCruiseShips.com

Follow Up For Huge Success

Here's a template you can use for your follow up letters and emails:



"If I was looking for a cruise ship job, this would definitely be the place to go to for ideas, and what to do next. If I run into any one who is interested in working on a cruise ship I will tell them to go to work-oncruiseships.com and start getting their education right away."

*Maureen Rasmussen
USA*

*Owner: No Hassle
West Coast Cruises*

[DATE]

[YOUR address]

Dear Human Resource Manager [or name]:

I am writing to enquire about the status of my application for the XXX position with XXX Cruise Lines. My resume was sent to you in response to our conversation at the XXX Career Fair on [insert date]. [or in response to the XXX job advert I saw on your website]

I am very interested in this position and feel that my [insert experience/skill/qualification or other strong benefit to employer] would make me a strong candidate.

Having done further research into XXX Cruise Lines, I am all the more excited about the career opportunity that your company offers and I'm positive that I will be a valuable asset to your team.

Please let me know if you need any further information. I look forward to hearing from you regarding an interview.

Sincerely,

(name)

P.S. You can reach me anytime by calling XXXXXXXX

www.WorkOnCruiseShips.com

Extra Tips & Tactics to Get You Hired



"I used one of the letter templates on workoncruiseships.com for my covering letter and was contacted by a cruise line within 24 hours. I had the interview and got hired to work for an Australian cruise line company.

"This is the best site I have visited for employment opportunities in the Cruise Line Industry."

Lian Jones
UK

There are a lot of things you can do to maximize your chances of getting positive replies back to your job applications.

Here's my top tips to get you off to a flying start:

Tip 1: *Don't get filtered out before you get started!*

When it comes to applying for jobs on cruise ships, one of the most common mistakes cruise job seekers make is not following simple instructions or sending a poor quality application.

For example, here are some simple application instructions that were given in a recent cruise ship job advert:

"Please mail a cover letter, resume/CV and a 4 x 6 headshot photo to..."

Pretty straightforward, huh?

Well, out of 322 job seekers who applied for this cruise ship vacancy, only 61 actually followed these instructions properly.

Applications were received by e-mail instead of mail... without a cover letter... without a photo... with the wrong size photo... with a full-length photo... etc

This means that less than 20% of the job applicants actually got it right (and as such passed the first test!)

Shockingly, this also means that 261 hopeful cruise job seekers immediately RULED THEMSELVES OUT of the running for this position all because of their failure to follow a few simple little instructions!

You see, every single job application received that did not meet the above criteria was TRASHED without a second glance.

To emphasize this point even more, I

recently posed the following question to the HR Director of a major cruise line company:

"Why are cruise lines so terrible at getting back to people on their job applications?"

Here's the word for word answer he gave to me:

"Quality of a job application is one of the biggest factors behind our lack of response. In other words if an applicant cannot make the effort to produce an error-free application, then we are not prepared to invest the time in any response to the applicant."

Does this sound harsh? If so, ask yourself if you would like to employ somebody who couldn't follow the most basic of instructions or made mistakes on their applications.

Cruise line companies are extremely busy and receive a huge number of job applications (thousands per week). To cope with this demand, most HR staff will have their own 'filtering system' like this in order keep the application pile down to a manageable amount.

The cruise line job application filter goes something like this:

- No cover letter? ...trashed!
- No photo? ...trashed!
- No job objective? ...trashed!
- Spelling mistakes? ...trashed!
- No phone number? ...trashed!

You get the picture. It doesn't matter how great your cruise ship job application is, if it meets one of the above criteria then it will be "filed away" with the trash!

I've seen this happen first-hand. A pile of over 200 resumes were whittled down to 30 in less than 10 minutes. Just 5 - 10 seconds were spent on each resume to

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"I am so excited words cannot explain how I feel. Just to let you know that my hard work finally paid off. I will be starting 16 March 2009 a real dream come true.

Thank you for your guidance as to working on cruise liners.

I am over the moon and I know that I will definitely make success of this career."

Beverley Cerfonteyn

determine whether it went in the trash can... or the 'second glance' pile.

Don't give a cruise line employer any excuse for trashing your application. Simply do what they ask you to do and follow their application instructions to-the-letter - even if it's something seemingly irrelevant to you.

If you do this then you will always be in the 20% of job applicants who at least have a shot at landing a job that pays them to travel the world!

Tip 2: Apply for Suitable Jobs

Only apply for those jobs which you believe would be a good match based on your current skills, experience and personality.

In other words, don't apply to be a chef if you don't know an aubergine from an apple!

Surprisingly, people do this all the time.

Tip 3: Get the Right Contacts!

To stand the best chance of your application getting read, you need to get your resume in the hands of the person who does the hiring.

You do this by finding out the name and email address of the person responsible and applying to them and them only.

You don't want your application lumped in with the general (= junk) mail and then filtered-out (= trashed) by some over-zealous receptionist. This way you also have a contact name with which you can follow up, whether that's by email, phone or letter - and you'll pretty much know that your applications will always get to that person.

At www.WorkOnCruiseShips.com we

have a special, insiders forum specifically designed for members to share the direct contact details of hiring managers with fellow members. Join now for instant access to it.

Tip 4: Snail Mail Gets Fast Results!

When it comes to applying for jobs on cruise ships, almost everybody takes the easy option of firing-off a load of emails to prospective cruise line employers in the hope that one actually makes it through and gets looked at.

And because so many people find emailing a heck of a lot easier than physically mailing something - it means that cruise lines are continuously bombarded by thousands upon thousands of completely untargeted, unqualified applications from hopeful job seekers.

So, as well as e-mailing your resume also prepare a nice, clear and concise physical resume package that is targeted to the position that you're interested in. Then send it via post to the person who recruits for the cruise line company that you'd like to work for.

Trust me, a nicely presented resume package sent through the mail will ALWAYS get more attention than a resume sent by email - and it will vastly increase your chances of landing a job on a cruise ship.

If you want to take this a step further and get better results, then send your package by "certified" or "recorded" mail. This way the recipient of the letter must sign for it. And they almost ALWAYS do because they're curious to know what it is!

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"I am working on board Ocean Village Two as a shoppie. I have been on board for a month now. I wish to thank you for all the assistance and information from your website, and have recommended your site to a number of people."

Margie Harris
USA

By doing this you'll almost virtually guarantee that your application will be opened and read before anybody else's. What's more, because of the effort you've put into it, the person reading it will feel obliged to get back to you.

Tip 5: *Don't let a lack of experience, skills or qualifications stop you from getting a job that pays you to travel the world!*

Many people it seems mistakenly believe that a career in the cruise line industry is impossible if they have no actual "on the job" experience.

There are thousands of people working on cruise ships who had no prior work experience, no specific skills or no qualifications to speak of. And there tons of jobs YOU can do by simply utilizing some of the skills, experiences and personality traits that you already possess (and yes, you do have them!)

You see, the problem is not lack of experience or skills but rather lack of "know-how". The most common mistakes people with little experience, skills or qualifications make when applying for jobs on cruise ships are:

1. Applying for the wrong types of jobs onboard - or rather applying for jobs that require extensive or specialized skills and experience, such as technical officers or culinary specialists.
2. Not knowing how to 'sell' themselves correctly to the cruise lines. Or rather; not presenting yourself in the best possible light on your resume.

The trick here is to take all of the good

bits that you DO have (your skills, your experiences, your personality traits) that you have gained from all the jobs you have done in the past and all the life experiences that you have so far...

Then use them to their best advantage in your cover letter and resume by *targeting* them to the exact position you are applying for.

On a personal note, I had less than 7 months part-time retail experience when I got hired for the onboard gift shops - and that was from working in a hardware store, not a gift shop. My job prior to that was paperboy!

I had never so much as folded a tee-shirt or sold a key-chain in my life before, but I did spend quite some time preparing a strong resume that really built up what little skills and experience I did have - this lead to me getting an interview which ultimately resulted in me getting hired.

Here is a list of jobs you can apply for if no experience is an issue for you. I have put in brackets the skills you will need to demonstrate on your resume to get hired for one of these positions:

- **Casino Cashier** (cash handling & customer service experience.)
- **Cruise Staff** (people skills)
- **Social Host** (people and public speaking skills)
- **Internet Manager** (internet experience)

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“There is no substitute for persistence! Those who have cultivated the habit of persistence seem to enjoy insurance against failure. No matter how many times they are defeated, they finally arrive up near the top of the ladder.”

Napoleon Hill
Think and Grow Rich

- **Gift Shop Associate** (limited retail and customer service exp.)
- **Photographer** (training provided, but a genuine desire to learn photography must be demonstrated!)
- **Shore Excursion Staff** (communication and organizational skills)
- **Receptionist** (admin and organizational skills)
- **Bar Wait Staff** (training provided)
- **Cocktail Server** (training provided)
- **Videographer** (training provided)
- **Tour Guide** (people skills)
- **Guest Speaker** (ability to speak on a particular subject of interest for one hour — for THE absolute best step-by-step guide on this subject visit: www.SpeakersCruiseFree.com).

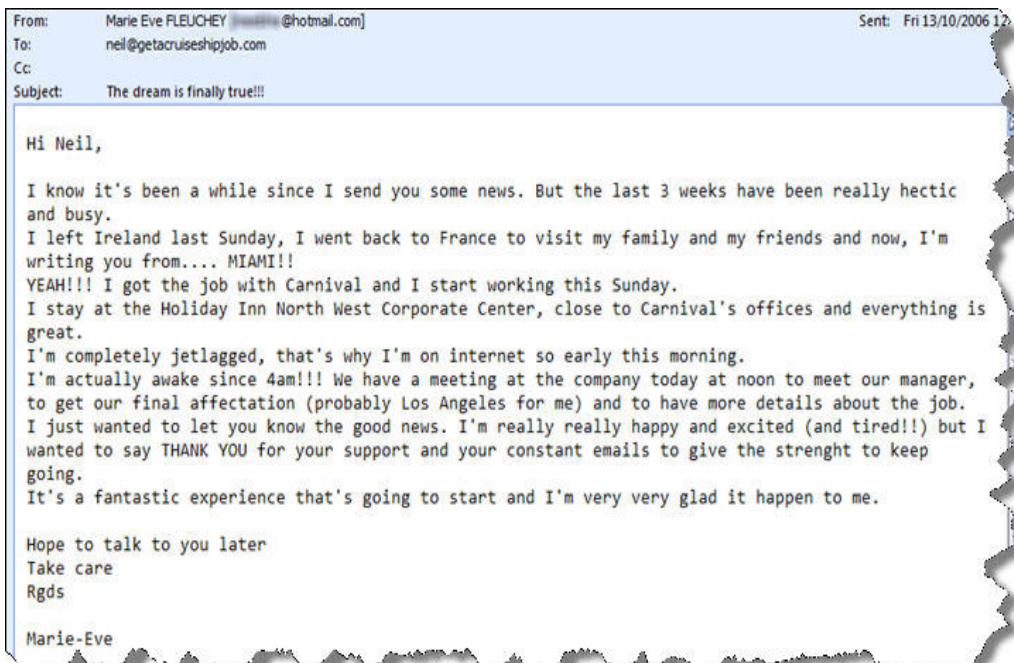
Tip 6: Be Persistent!

The people who get hired are usually the people who did not give up at the first sign of rejection and instead just kept on applying.

Here's one such great example of persistence that I'd like to share with you. It's an email I received from a girl who turned out to be one of the most determined people I've come across so far.

After many, many months of trying, applying and even flying (she once flew to Belgium for an interview!) and despite the lack of response from cruise companies - she finally got her break and got hired as a Purser for Carnival Cruise Lines.

Here's her original email to me:



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Cruise Jobs *Insider*

Summary

I hope you've enjoyed this '*Cruise Jobs Insider*' report. I've certainly enjoyed writing it.

While working on cruise ships can be challenging at times... it can also be one of the most amazing, enjoyable and unique life-enhancing experiences you can ever have.

And in my personal opinion and the in the opinion of the hundreds of people I've spoken to — it's a goal definitely worth pursuing with passion, enthusiasm, determination and persistence.

You now have in your possession a ton of information that will help you to get hired, if you follow the steps I've laid out. So, it's now up to you to act on this information.

Please don't be like 99% of people who will read this report and then do nothing with it.

I strongly suggest that you print it off and then read it again.

If you have any questions please do post them on the discussion forum of <http://www.WorkOnCruiseShips.com> and let us know how you're progressing or if you need any extra help.

That's it for now. Go get hired!

Sincerely,



P.S. I originally intended this to be a 20 page report, but I got deeply involved and extremely passionate about it. Besides, I figured you wouldn't mind if I went a little bit overboard on my delivery.

P.P.S. If after reading this report you enjoyed it or used any of the tips and information I share to get hired by a cruise line company, then I would love to hear from you.

Simply email me at...

neil@workoncruiseships.com



"I'll be starting work as an Assistant Server in the dining rooms on the Disney Wonder cruise ship.

It sounds great from what I've been told and I can't wait to get going.

The ship's itinerary involves 3 and 4 day cruises from Florida to the Bahamas, including a couple of days at Disney's private island Castaway Cay. I

haven't been able to stop smiling since I heard all about it!! Thank you so much for all your help"

Steve Turner
UK



Attention all Cruise Ship Job Seekers: Who Else Wants the Fastest and Easiest Way to Get a Job That Pays You To Travel the World?

With so much information available on the internet today and so many websites all making big promises it can be very confusing and difficult to separate the great help and advice from the simply ok and poor advice. Unfortunately most cruise ship jobs websites are run by people who have never worked on board a cruise ship and are more interested in taking your money than helping you get the job you want.

WorkOnCruiseShips.com has been online since 2003 and is owned and moderated by Neil Maxwell-Keys; an industry veteran with over 10 years experience of not only working on cruise ships but also hiring and helping tens of thousands of people of all ages, nationalities and abilities get hired with some of the worlds most exclusive cruise lines.

Inside the members area of WorkOnCruiseShips.com you'll find EVERYTHING you need to get hired quickly so you don't need to waste weeks or months wandering around the internet trying to figure everything out for yourself.

Here's just a tiny sample of the insider content and valuable resources you have instant access to the moment you join:

- The latest **cruise ship vacancies** that you can apply for immediately - with tons of new jobs added weekly
- Extensive up-to-date contact **directory of cruise line companies, concessionaires, agencies and worldwide staffing agents**, as well as direct links to online and printable **job application forms**
- Detailed **Job Descriptions** of hundreds of jobs you can do onboard
- Insider **Interviews with Crewmembers** who have worked across a variety of departments onboard and who are willing to share their secrets!
- Members Only **cruise job discussion forums** where your individual and specific questions will be answered by real crew members and hiring experts
- Full access to our exclusive library of **articles and downloadable tools and resources** that get you hired

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